A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0889
SEPTEMBER 27, 1989

AUGUST

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	1,787,936	1,228,624	45.5%	227,958	177,319	28.6%	2,015,894	1,405,943	43.4%
(+) Production	333,130	609,949	-45.4%	146,186	127,542	14.6%	479,316	737,491	-35.0%
(-) Ending Inventory	1,513,076	1,080,592	40.0%	235,135	180,249	30.5%	1,748,211	1,260,841	38.7%
(=) Total Disappearance	607,990	757,981	-19.8%	139,009	124,612	11.6%	746,999	882,593	-15.4%
(-) Exports	208,056	342,072	-39.2%	33,126	49,287	-32.8%	241,182	391,359	-38.4%
(=) Disappearance-Canada & United States	399,934	415,909	-3.8%	105,883	75,325	40.6%	505,817	491,234	3.0%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	'88/89	Change %	1989/90	'88/89	Change %	1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	707,988	1,081,983	-34.6%	267,711	246,793	8.5%	975,699	1,328,776	-26.6%
(-) Ending Inventory	1,513,076	1,080,592	40.0%	235,135	180,249	30.5%	1,748,211	1,260,841	38.7%
(=) Total Disappearance	1,205,563	1,308,311	-7.9%	254,306	226,637	12.2%	1,459,869	1,534,948	-4.9%
(-) Exports	551,235	665,034	-17.1%	101,325	102,539	-1.2%	652,560	767,573	-15.0%
(=) Disappearance-Canada & United States	654,328	643,277	1.7%	152,981	124,098	23.3%	807,309	767,375	5.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748										
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1989

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1989 AUG	1988	MINE SITE	OFFSITE	1989	1988	1989 AUG	1988
MURIATE								
Special Standard	17,312	13,659	19,686	6,534	26,220	45,250	15,490	3,284
Standard	132,338	222,948	299,753	143,091	442,844	313,651	130,857	242,879
Chemical	4,811	4,374	8,886	3,692	12,578	6,685	5,916	8,518
Coarse	87,423	185,702	175,289	410,828	586,117	427,559	275,062	254,470
Granular	166,107	241,303	285,369	214,593	499,962	329,134	250,755	308,824
Soluble	43,993	48,618	63,642	54,612	118,254	90,611	54,944	52,578
Sulphates	27,332	20,887	46,009	16,227	62,236	47,951	13,975	12,040
TOTAL:	479,316	737,491	898,634	849,577	1,748,211	1,260,841	746,999	882,593

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989	1988
MURIATE										
Special Std	-	-	10,480	9,242	-	-	-	-	10,480	9,242
Standard	14,922	18,019	122,300	203,327	21,942	21,913	275	434	159,439	243,693
Chemical	-	-	-	-	5,280	7,605	603	162	5,883	7,767
Coarse	265,229	205,919	20,099	32,773	-	-	-	-	285,328	238,692
Granular	176,723	167,649	62,748	130,602	-	-	-	-	239,471	298,251
Soluble	25,360	27,270	4,493	8,806	10,555	9,279	14,551	2,461	54,959	47,816
Sulphates	8,017	8,632	5,589	3,552	563	765	44	-	14,213	12,949
TOTAL:	490,251	427,489	225,709	388,302	38,340	39,562	15,473	3,057	769,773	858,410

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

AUGUST 1989

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1989 AUG	1988	MINE SITE	OFFSITE	1989	1988	1989 AUG	1988
MURIATE								
Special Standard	17,312	13,659	19,686	6,534	26,220	45,250	15,490	3,284
Standard	95,689	190,682	220,141	143,168	363,309	246,755	103,925	210,185
Chemical	2,816	3,271	7,147	3,692	10,839	5,799	4,771	7,686
Coarse	70,513	170,244	155,775	410,828	566,603	407,883	264,092	243,304
Granular	103,682	187,556	230,888	205,622	436,510	290,429	166,787	243,010
Soluble	43,118	44,537	54,983	54,612	109,595	84,476	52,925	50,512
TOTAL:	333,130	609,949	688,620	824,456	1,513,076	1,080,592	607,990	757,981

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989	1988
MURIATE										
Special Std	-	-	10,480	9,242	-	-	-	-	10,480	9,242
Standard	6,774	9,497	114,640	191,836	11,680	11,054	-	-12	133,094	212,377
Chemical	-	-	-	-	4,488	6,771	251	162	4,739	6,933
Coarse	258,153	200,613	15,570	27,266	-	-	-	-	273,723	227,879
Granular	109,907	127,154	48,071	102,362	-	-	-	-	157,978	229,516
Soluble	23,762	25,968	4,493	8,753	10,134	8,566	14,551	2,461	52,940	45,748
TOTAL:	398,596	363,232	193,254	339,461	26,302	26,391	14,802	2,611	632,954	731,695

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

AUGUST 1989

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1989 AUG	1988	MINE SITE	OFFSITE	1989	1988	1989 AUG	1988
MURIATE								
Standard	36,649	32,266	79,612	-77	79,535	66,896	26,932	32,694
Chemical	1,995	1,103	1,739	-	1,739	886	1,145	832
Coarse	16,910	15,458	19,514	-	19,514	19,676	10,970	11,166
Granular	62,425	53,747	54,481	8,971	63,452	38,705	83,968	65,814
Soluble	875	4,081	8,659	-	8,659	6,135	2,019	2,066
Sulphates	27,332	20,887	46,009	16,227	62,236	47,951	13,975	12,040
TOTAL:	146,186	127,542	210,014	25,121	235,135	180,249	139,009	124,612

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989 AUG	1988	1989	1988
MURIATE										
Standard	8,148	8,522	7,660	11,489	10,262	10,859	275	446	26,345	31,316
Chemical	-	-	-	-	792	834	352	-	1,144	834
Coarse	7,076	5,306	4,529	5,507	-	-	-	-	11,605	10,813
Granular	66,816	40,495	14,677	28,240	-	-	-	-	81,493	68,735
Soluble	1,598	1,302	-	53	421	713	-	-	2,019	2,068
Sulphates	8,017	8,632	5,589	3,552	563	765	44	-	14,213	12,949
TOTAL:	91,655	64,257	32,455	48,841	12,038	13,171	671	446	136,819	126,715